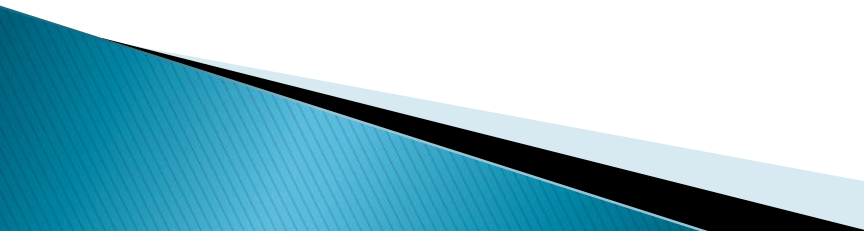


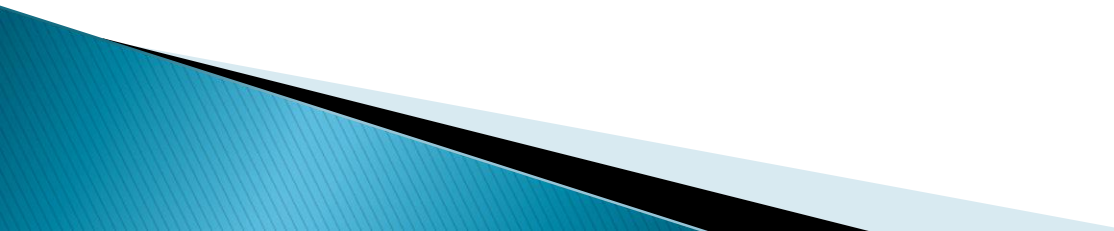
# *Integration of Clinical Pharmacists into the Medical Home: Measuring Clinical Impact*

Anthony P. Morreale, Pharm.D., MBA, BCPS, Assistant Chief Consultant for Clinical Pharmacy Services and Healthcare Delivery Services Research of the Department of Veterans Affairs.

# Agenda

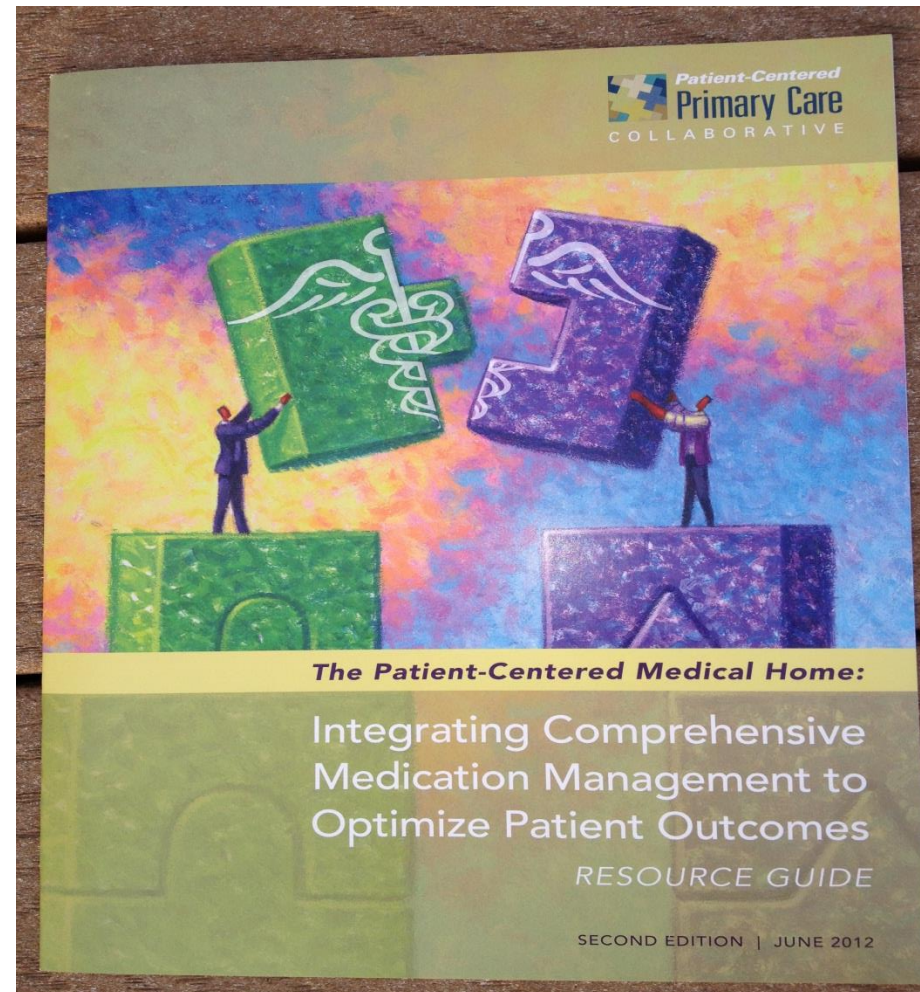
- ▶ 12:03 – 12:08pm – Introductions
  - ▶ 12:08 – 12:20pm – Overview of PCPCC's Medication Management Guide
  - ▶ 12:20 – 1:05pm – *Integration of Clinical Pharmacists into the Medical Home: Measuring Clinical Impact*
  - ▶ 1:05 – 1:25pm – Audience Q&A
  - ▶ 1:25 – 1:30pm – Closing Remarks
- 

# Today's Participants

- ▶ Introduction by:  
**Terry McInnis**, MD, MPH, FACOEM, President and Founder of Blue Thorn Inc.
  - ▶ Guest Speaker:  
**Anthony P. Morreale**, Pharm.D., MBA, BCPS, Assistant Chief Consultant for Clinical Pharmacy Services and Healthcare Delivery Services Research of the Department of Veterans Affairs.
  - ▶ Moderator:  
**Edwin Webb**, PharmD, MPH, Associate Executive Director & Director of Government and Professional Affairs, American College of Clinical Pharmacy
- 

# The PCPCC Defines Comprehensive Medication Management (CMM)

- ▶ The PCPCC Guide Defines comprehensive medication management in the patient centered medical home
- ▶ AHRQ Innovation Center–Quality Toolkit
- ▶ 2<sup>nd</sup> Revision with Appendix A–“Guidelines for Practice and Guidelines for Documentation



# *Presentation Overview*

Describe the VA version of the Medical Home Model called Patient Aligned Care Teams (PACT) and share data on improvements in care that have been demonstrated to date

Discuss the integration of the Clinical Pharmacist in the PACT focusing on the top of the license collaborative practice in Chronic Disease & Medication Management.

Describe data systems that have been created to document the interventions and outcomes associated with clinical pharmacist care.

Discuss the outcomes being demonstrated by Clinical Pharmacists and the implications to cost benefit and cost effectiveness through validated modeling techniques.

*Overview VA version of the  
Medical Home Model known as  
“Patient Aligned Care Teams”  
(PACT)*

# VA HEDIS Performance (2012)

Clinical Indicator	VA Average Percent (1)			HEDIS 2011 (2)		
	2012 (6)	2011 (6)	2010 (6)	Commercial (7)	Medicare (7)	Medicaid (7)
Breast Cancer Screening	87	85	87	71	69	50
Cervical Cancer Screening	93	93	94	77	n/a	67
Cholesterol Management for Patients with Cardiovascular :LDL-C Control (<100 mg/dL)	70	71	69	59	57	42
Cholesterol Management for Patients with Cardiovascular Conditions: LDL-C Screening	96	96	96	88	89	82
Colorectal Cancer Screening	82	82	82	62	60	n/a
Comprehensive Diabetes Care - Blood Pressure Control (<140/90)	80	81	82	66	63	61
Comprehensive Diabetes Care - Eye Exams	90	90	91	57	66	53
Comprehensive Diabetes Care - HbA1c Testing		98	99	90	91	83
Comprehensive Diabetes Care - LDL-C Controlled (LDL-C<100 mg/dL)	68	69	70	48	53	35
Comprehensive Diabetes Care - LDL-C Screening	97	97	97	85	88	75
Comprehensive Diabetes Care - Medical Attention for Nephropathy	95	95	96	84	90	78
Comprehensive Diabetes Care - Poor HbA1c Control (8)	19	17	15	28	27	43
Controlling High Blood Pressure - Total	77	78	79	65	64	57
Medical Assistance with Smoking Cessation - Advising Smokers To Quit 3	96	97	97	77	n/a	76
Medical Assistance with Smoking Cessation - Discussing Medications 3	94	94	94	53	n/a	44
Medical Assistance with Smoking Cessation - Discussing Strategies 3	96	97	97	48	n/a	40
Flu Shots for Adults (50-64) 3	65	65	71	53	na	n/a
Flu Shots for Adults (65 and older) 3, 4, 5	76	79	82	n/a	69	n/a
Immunizations: Pneumococcal 3,4, 5	93	94	95	n/a	69	n/a

# *Core PACT Principles*

Patient Centered and  
Team Based

Team Members work  
at top of their  
license, training and  
competency

Same Day Access

Focus on Preventive  
Care

Population  
management of High  
Risk Patients

Evidence Based

Lower Cost through  
reductions in ER  
visits and  
hospitalizations



## Other Team Members

### Clinical Pharmacy

Specialist: ± 3 panels

### Clinical Pharmacy

anticoagulation: ± 5 panels

Social Work: ± 2 panels

Nutrition: ± 5 panels

Case Managers

Trainees

Integrated Behavioral Health

Psychologist ± 3 panels

Social Worker ± 5 panels

Care Manager ± 5 panels

Psychiatrist ± 10 panels

## Other Team Members

**Teamlet:** assigned to 1 panel (±1200 patients)

- **Provider: 1 FTE**
- **RN Care Mgr: 1 FTE**
- **Clinical Associate (LPN, MA, or Health Tech): 1 FTE**
- **Clerk: 1 FTE**

**Patient  
Caregiver**

**The Patient's Primary Care Team**

*For each parent facility*

**Health Promotion Disease Prevention**

**Program Manager: 1 FTE**


**Health Behavior Coordinator: 1 FTE**

**My HealthVet Coordinator: 1 FTE**

# *Changes Since PACT Implementation*



Patient provider encounters have increased 12 percent



Encounters with Veterans has increased 50 percent mostly due to telehealth, telephone and group encounters.



65 percent of Veterans requesting a same day primary care appointment with their personal provider are accommodated



78 percent of Veterans are able to see their own primary care provider for an appointment on the date they desire



Veteran access to primary care during extended hours (non-business hours) has increased 75 percent since January 2013.

Source: VA Press Release April 30, 2014

# *Changes Since PACT Implementation*



Over 72 percent of all Veterans discharged from VA are contacted within two days.

Mental health services offered in VA primary care clinics increased 18 percent.

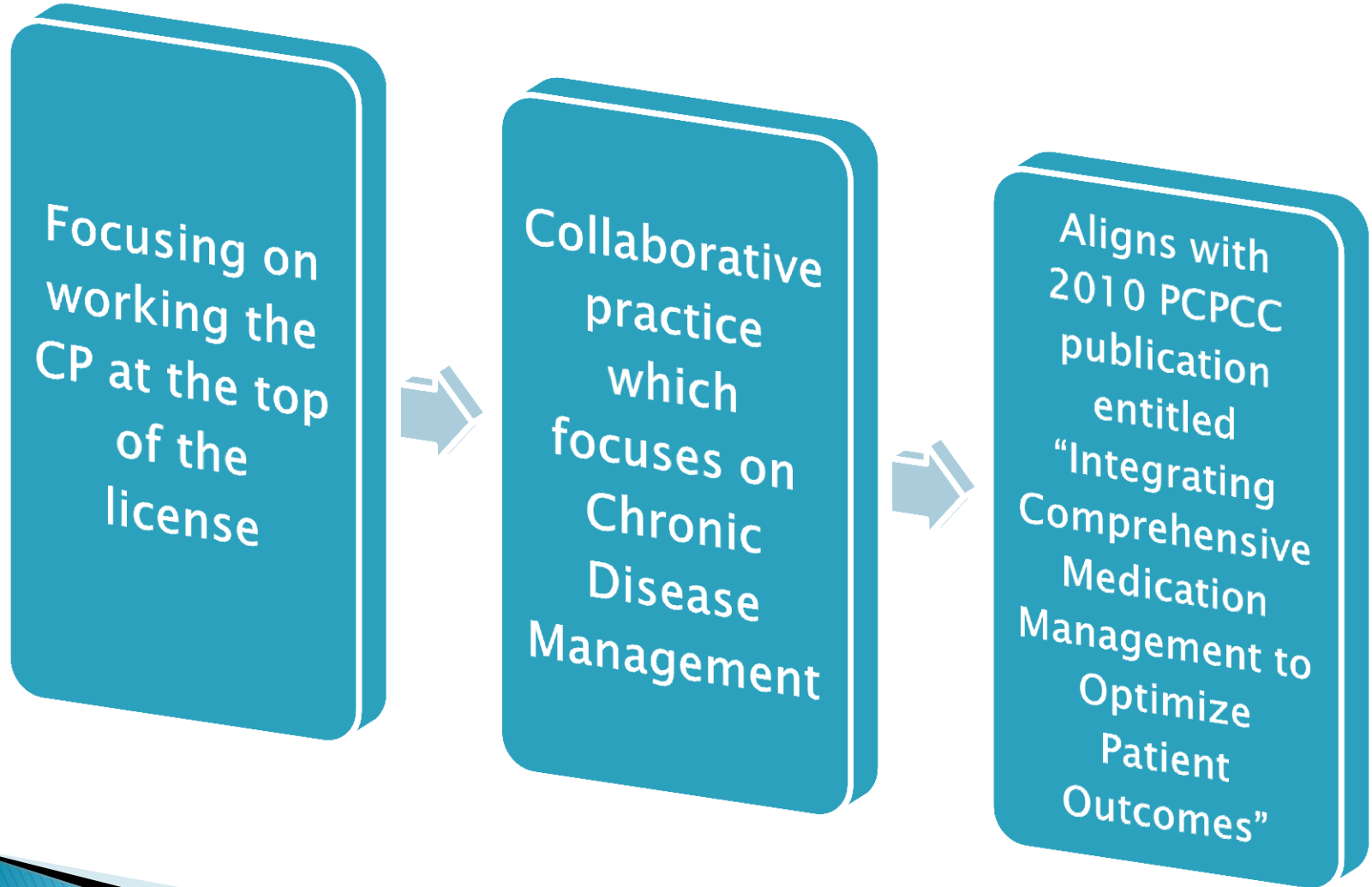
33 percent decrease in primary care patients urgent care visits.

12 percent decrease and acute hospital admissions.

Veterans strongly endorse VA health care, with 91 percent offering positive assessments of inpatient care and 92 percent for outpatient care.

Source: VA Press Release April 30, 2014


# *Integration of Clinical Pharmacists (CP)*



# The VA: A Model for CMM



Under Federal law 38 USC 7402(b), the Department of Veterans Affairs (VA) is authorized to:



establish professional practice elements such as licensure requirements, qualifications, and scopes of practice for the employment of VA pharmacists



VHA Directive 2009-014: granted Pharmacist medication prescribing & monitoring privileges based on a locally-defined scope of practice



Comprehensive medication management is performed autonomously but collaboratively by the CPS

# *Clinical Pharmacy Model Vision: Bridging the Gap Between Primary Care and Specialty Care*

Patient Complexity, Health Status, Needs

Patient Aligned Care Team



Coordination of Care

Clinical Pharmacy Specialist

Specialty Care



Disease/Cohort Management

Management of Care

# Role PACT CPS

## Access

Improve PC access  
Improve Specialty access  
Med reconciliation  
Walk-in prescription renewal clinic

## Care Management & Coordination

Disease state management  
Clinical performance measure improvement  
Dual Care  
Anticoagulation Clinic  
High risk patient management

## Practice Redesign

Cost avoidance  
Increased safety  
Provider education  
Innovative avenues for management

**Patient Centeredness: Mindset and Tools**

**Improvement: Systems Redesign**

**Resources: Technology, Staff, Space, Community**

*VHA has approximately 7,050 Pharmacists*



**Pharmacists with Scope of Practice exceeds  
2,935 (42%)**



**Of These 2,935**

**Residency  
= 64%**

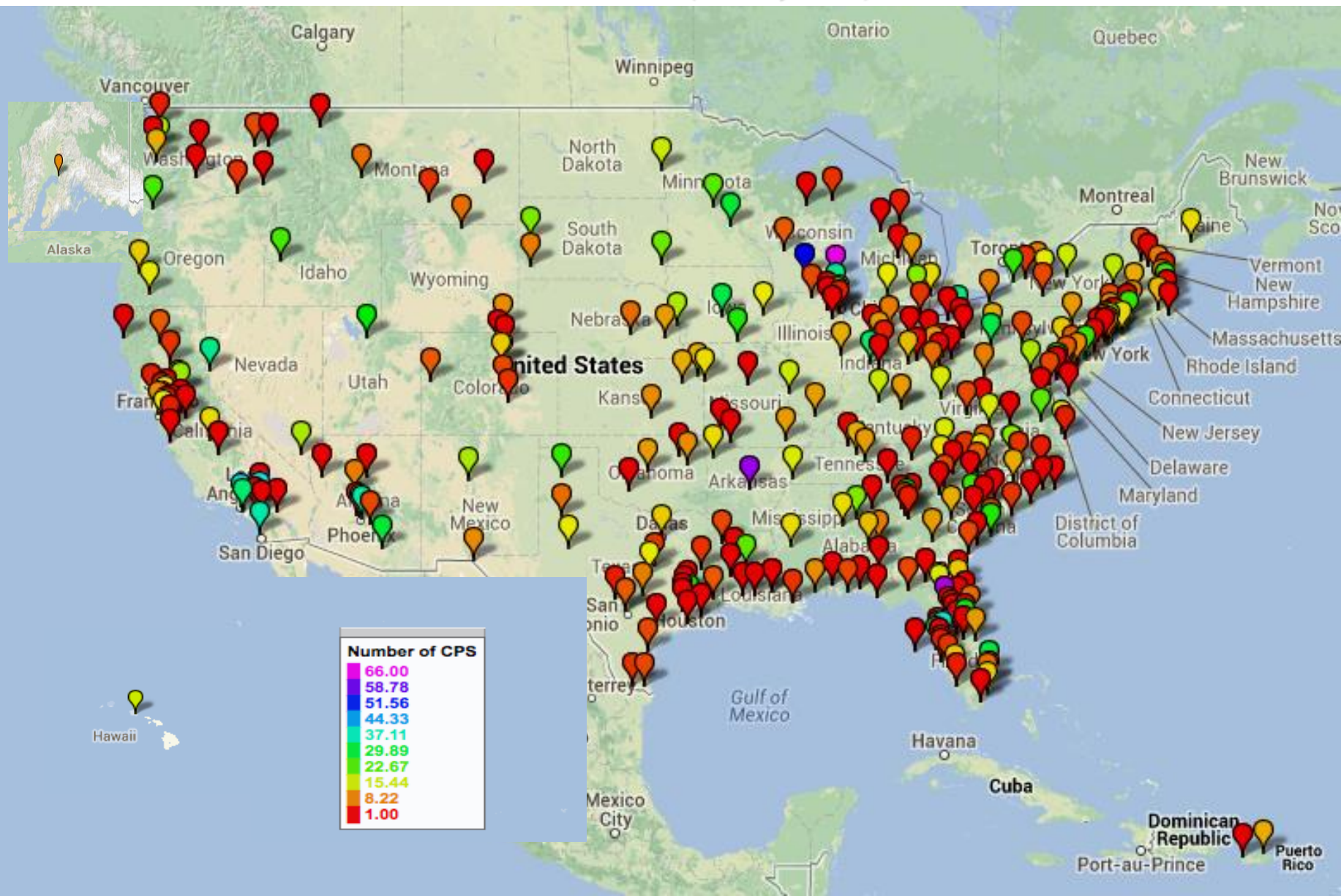
**BPS  
Certification  
= 38%**

**Other  
Certification  
= 15%**

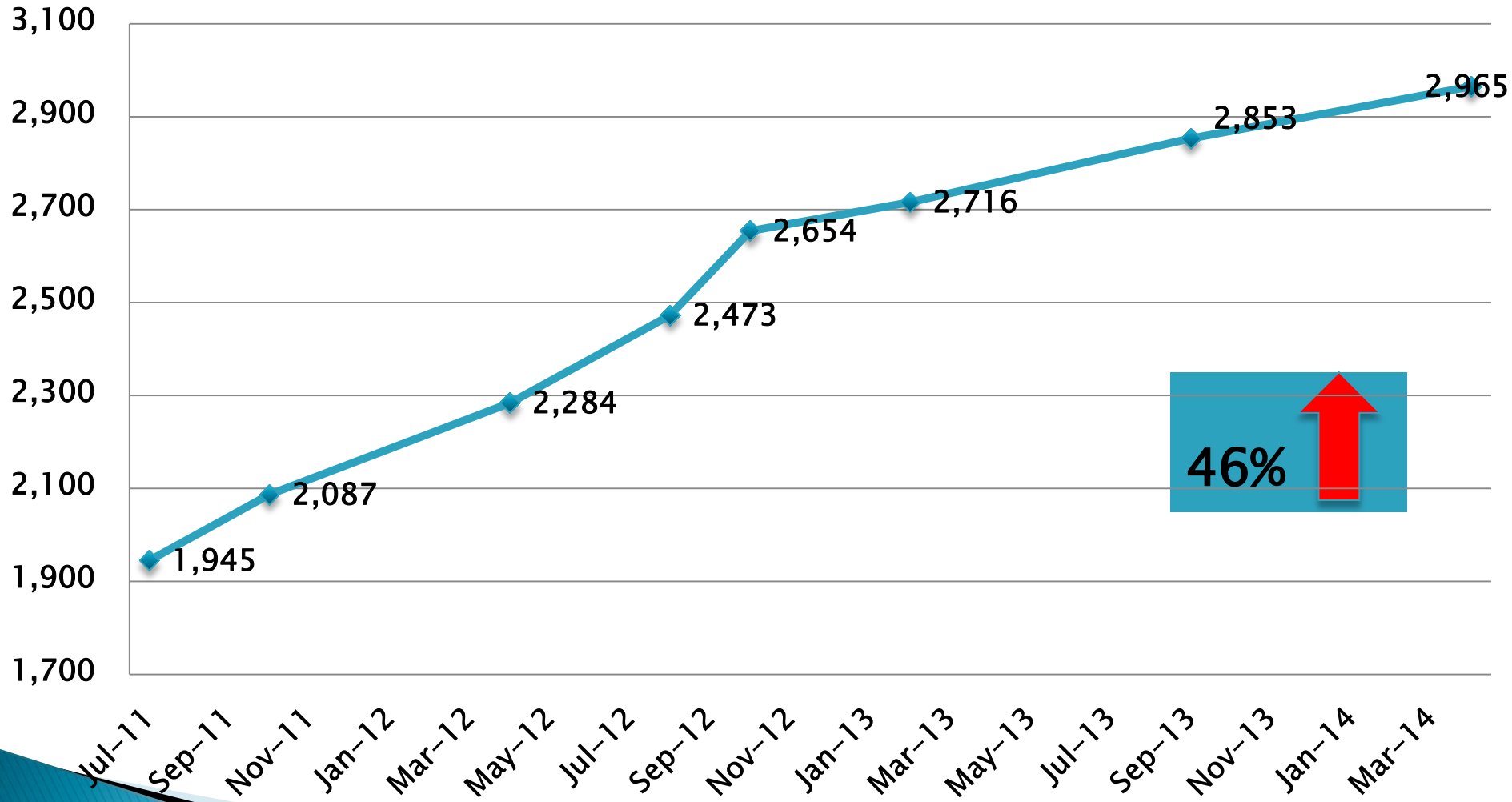
**Residency  
&/or  
Certification  
= 76%**



# Pharmacists with a Scope of Practice (n=2,935)

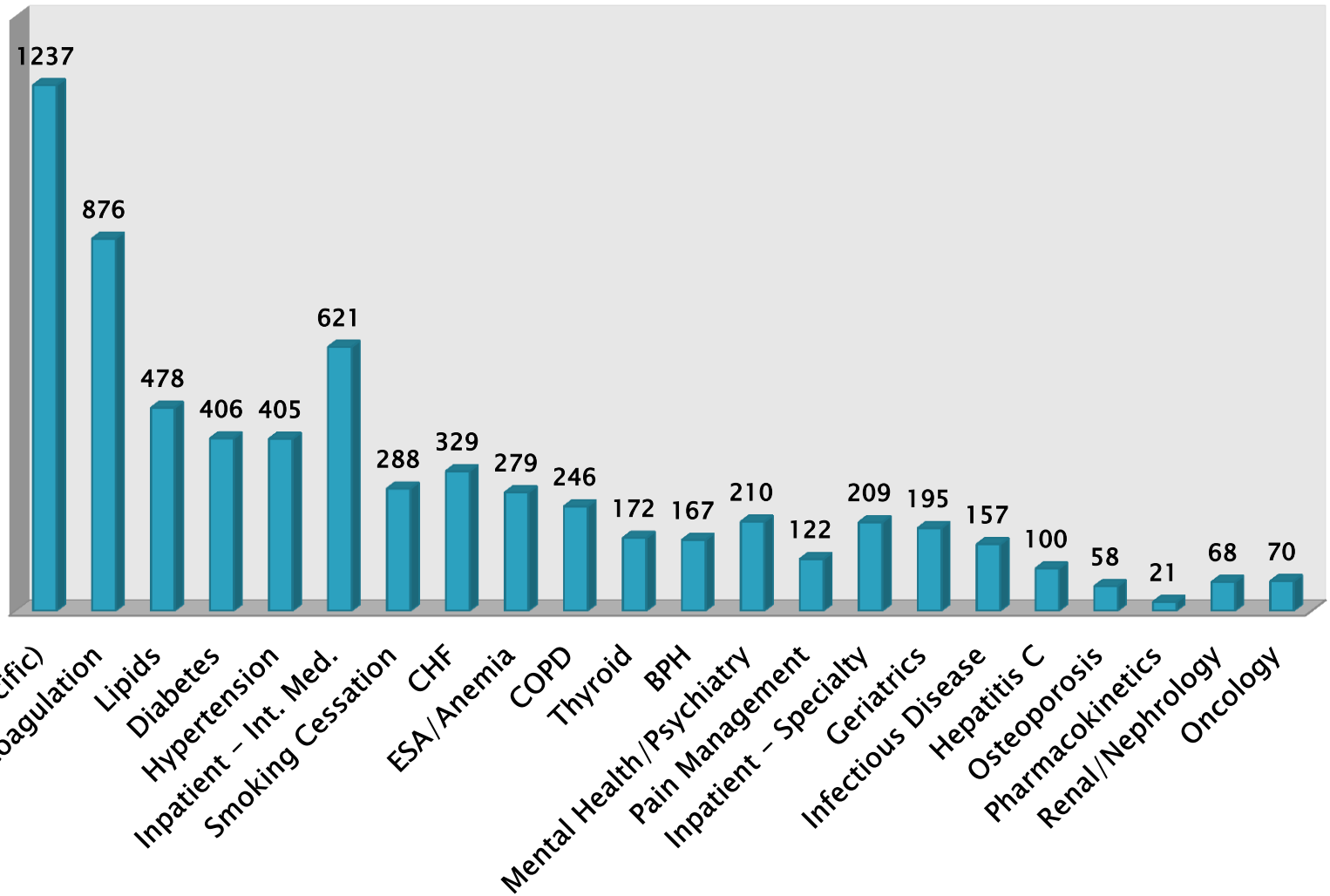


# *Number of Pharmacists With a Scope of Practice - Growth Over Time*

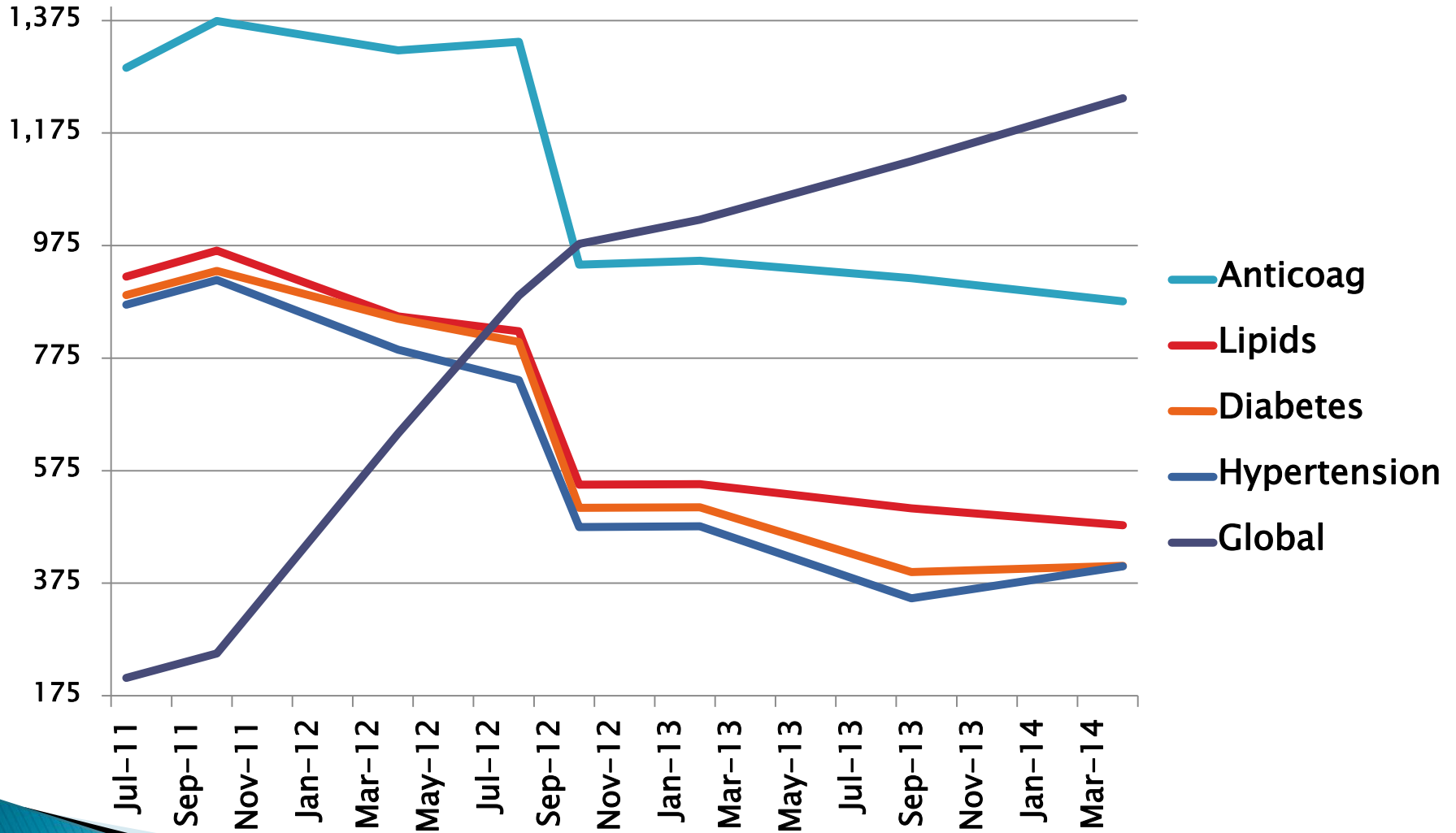


Data Source: CPPO Scope of Practice SharePoint Database

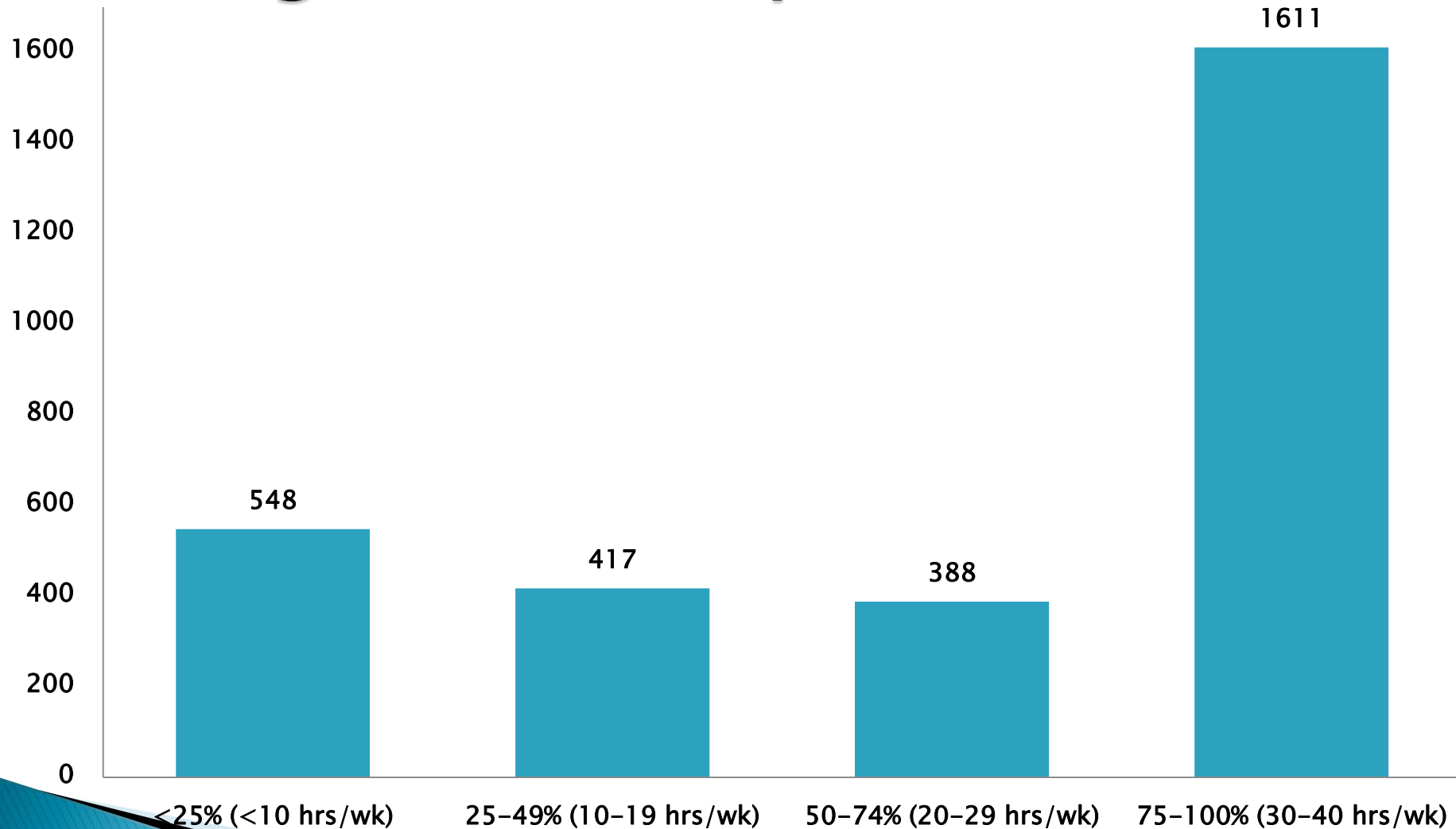
# *Pharmacist SOP by Disease State*



# Scope of Practice Trends



# *Percentage of Time Spent Working Under Scope of Practice*



# *Create a Uniform System for Scope of Practice*



Define differences between a Clinical Pharmacist and Clinical Pharmacy Specialist

Developed field guidance on Scope of Practice (SOP)

Outline routine pharmacist activities that do and do not need a SOP

Revise VHA Directive 2008-043 Scope of Practice for clarity

Assured impact of SOP are adequately reflected in pharmacist qualification standards

# *Ongoing Professional Practice Evaluation (OPPE)*

Required for all  
pharmacist with a scope  
of practice

Prospectively designed  
metrics which define  
performance developed  
locally and reviewed at  
least annually

Used to demonstrate  
ongoing competencies  
and outcomes

Important for identifying  
areas of strength and  
weakness

# *Standardize Training*

## Pharmacy Chronic Disease Management (Phase I 2010–2011)

- Pain Management
- Diabetes
- Hepatitis C
- Hyperlipidemia
- Hypertension
- Osteoporosis
- Tobacco Dependence



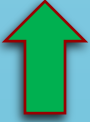

## Specialty Care focused (Phase II 2012–2013)

- Cardiology – Heart Failure
- Mental Health
- Hematology/Oncology
- Respiratory
- Nephrology
- Women's Health

All programs are recorded and can be taken by trainees and new employees to assure consistency in managing patients the “VA way”.



# *Nationwide Workload Trends*

Parameter	FY11	FY12	FY13	% Change
# Pharmacists with SOP	2,132	2,616	2,870	 35%
% Pharmacist FTE Under SOP	Data not available	32%	35%	 9%
Encounters/FTE	403	615	629	 56%
Total 160 Encounters	2,454,419	3,677,269	4,067,110	 66%

*Documenting Interventions  
and Outcomes Associated  
with Clinical Pharmacist Care*

# *Issues with Outcomes Studies*

Single Site –  
utility for  
scalability is  
limited

Small numbers  
of patients  
which may not  
allow for strong  
statistical  
analysis

Descriptive in  
nature and lack  
control groups

Multiple centers  
analysis suffer  
from  
methodological  
issues

**A better  
way is  
needed!**

# *Linking Cost Avoidance to CPS Interventions*

## *Development of a Cost Benefit Model*

- Development of cost benefit model underway based on Lee et.al. which provided base for cost avoidance of interventions
- Modeling and validation is still a work in progress in 2014.
- Aldridge et.al. showed that 7% of interventions made in ED had potential to cause harm.

<b>Type of Intervention</b>	<b>Avg Cost Avoidance per intervention (Lee et. al)</b>	<b>Possible Cost Avoidance assoc with FY12 CPS Interventions</b>
Disease State Medication Interventions	\$363.73	\$6,533,318
Adj. Dose or Frequency	\$363.73	\$616,522
Drug Interaction	\$398.97	\$83,384
Drug Not Indicated	\$91.88	\$30,923
Duplicate Therapy	\$169.91	\$22,937
New Tx for Existing Diagnosis	\$1,861.46	\$4,275,773
Manage ADE	\$674.61	\$1,204,853
Manage Allergy	\$289.48	\$43,132
<b>Total CPS Cost Avoidance (based on Lee et.al.)</b>		<b>\$12,810,846</b>

***Pharmacists Achieve  
Results with Medications  
Documentation (PhARMD)  
Project***

Measuring Interventions and Outcomes System Wide  
Using a Pharmacotherapy Intervention Tracking Tool

# *PBM PhARM D Project Tool Design*

CPS Documentation of Pharmacotherapy Interventions
Anticoagulation Intervention
Compliance/Adherence Addressed
Contraindication to Medication
Drug Interaction Addressed
Drug Not Indicated
Duplication Of Therapy
Medication Interventions
Med Reconciliation Performed
Non-formulary Review/Conversion
Prevent /Manage Drug Allergy
Manage Adverse Drug Event
Non-pharmacologic Intervention
Therapeutic Drug Monitoring
Diabetes Intervention or Goal Met
Hypertension Intervention or Goal Met
Heart Failure Intervention or Goal Met
Lipid Intervention or Goal Met
Bone Health Intervention
Smoking Cessation Intervention or Goal Met
Hepatitis C Intervention or Goal Met

PBM designed a clinical reminder tool for roll-out by end of calendar year. Project aligns with VHA Transformational Initiatives

Tool provides documentation of clinical interventions related to medication management by Clinical Pharmacy Specialists (CPS) across VHA, as non-physician providers.

CPRS tools provide the ability to document Pharmacotherapy interventions which have demonstrated:

- Potential to reduce harm to patients
- Potential cost avoidance to healthcare system

CPS demonstrate the ability to document clinical interventions and therapeutic achievements for specific disease states

# PBM “PhARMd” Tool Design and Use

Primary Care Conditions Addressed:

Hypertension

Goal for patient (required to choose one):

- Patient's goal is <130/80
- Patient's goal is <140/80
- Patient's goal is <140/90
- Patient's goal is:


Medication intervention

- Initiate new medication for previously untreated diagnosis
- Adjust dose or frequency of a current medication
- Discontinue, change to different medication, or add new medication to current therapy
  - \*\*If related to management of an ADE or allergy,  
please document as well under additional pharmacotherapy  
intervention, manage ADE or allergy

Nonpharmacologic intervention made

\*\*Examples include, but are not limited to:  
disease state education,  
lifestyle counseling and education,  
providing educational materials,  
providing home monitoring devices,  
making referrals for additional care

At goal as product of CPS med management care



The CPS documents interventions made and when goals achieved

# *PhARMD Project Expansion Results*

<b>Metric</b>	<b>FY12</b>	<b>FY13</b>	<b>FY14*</b>
<b>Number of Pharmacist tool users</b>	<b>117</b>	<b>893</b>	<b>964</b>
<b>Total Disease State Interventions</b>	<b>15,410</b>	<b>180,019</b>	<b>320,200</b>
<b>Total Additional Pharmacotherapy Interventions</b>	<b>16,717</b>	<b>129,917</b>	<b>299,800</b>
<b>Avg Number of Interventions per visit</b>	<b>1.87</b>	<b>1.75</b>	<b>1.74</b>

\* As of March 1, 2014 6 months data extrapolated to 12 months



*Modeling Cost Benefit of  
Outcomes and  
Interventions*


# *Archimedes™ to Project Outcomes Associated with Disease Management*



Archimedes is a well substantiated and validated modeling tool which can be used to project cardiovascular and diabetes related outcomes based on changes in surrogate markers.



First created and described by Kaiser Permanente but spun off as a separate company.



Predicted outcomes show strong correlation to real outcomes in numerous studies. Costs are not VA specific but a starting point for future work.



Now being applied to our PhARMD data to project both outcomes and cost benefit of various interventions in various cohorts, standardized to our demographics.

# *Analysis Description*

Slides based on  
PhARMD data run  
April 2014

Represent  
Outcomes as  
documented by  
the PhARMD tool.

Analysis of  
Outcomes of patients  
referred for a specific  
disorder (e.g.: DM or  
Lipids) to a clinical  
pharmacist.

Outcomes are  
measured 6  
months after  
baseline referral.

# *Changes in Biomarkers over 6 months*

## Diabetes Referral Cohort

Biomarker	baseline	6 months	Absolute change
HbA1c	8.92	7.82	-1.1
LDL	105	93.71	-11.29

## Lipid Cohort

Biomarker	baseline	6 months	Absolute change
LDL	118	95.5	-22.5

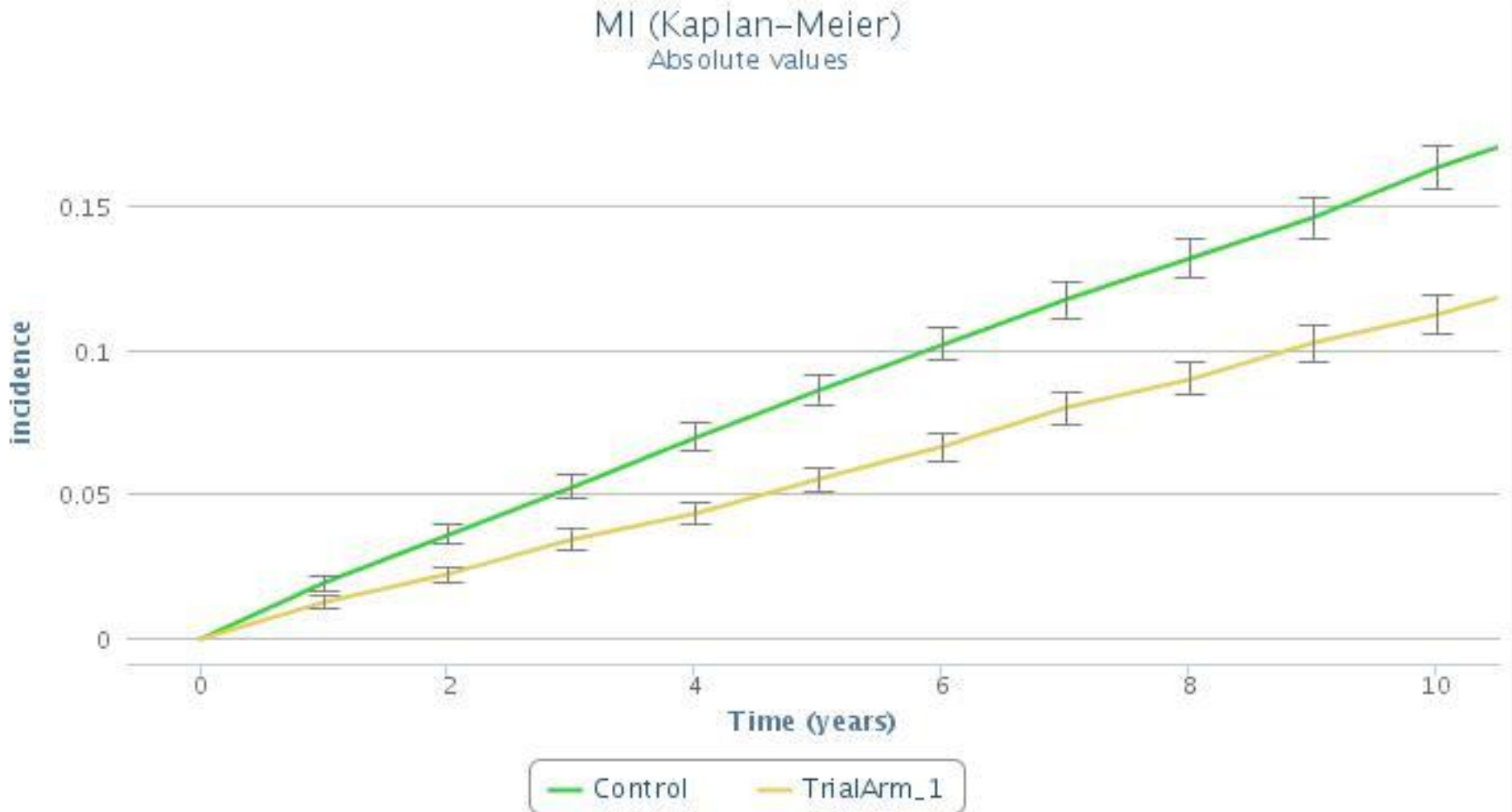
# *Diabetes Patient Demographics*

Parameter	Value
Age	64.4
LDL	105.4
BMI	28.2
DBP	74
SBP	131
Weight kg	105
Male	95.9%
GFR	73.9

# *DM NTT Table with Positive Benefit*

<b>Trial Arm</b>	<b>Size</b>	<b>MI (NNT) 95% CI</b>	<b>CHD death (NNT) 95% CI</b>	<b>CHF (NNT) 95% CI</b>	<b>Acute Heart Failure (NNT) 95% CI</b>	<b>Foot amputation (NNT) 95% CI</b>	<b>Foot ulcer (NNT) 95% CI</b>
Control	10,000	N/A	N/A	N/A	N/A	N/A	N/A
Trial Arm_	10,000	32 (29;36)	214 (146;400)	31 (28;35)	28 (25;31)	35 (31;39)	18 (16;19)

# *DM Group - MI Absolute Risk Reduction 5% at 10 year*

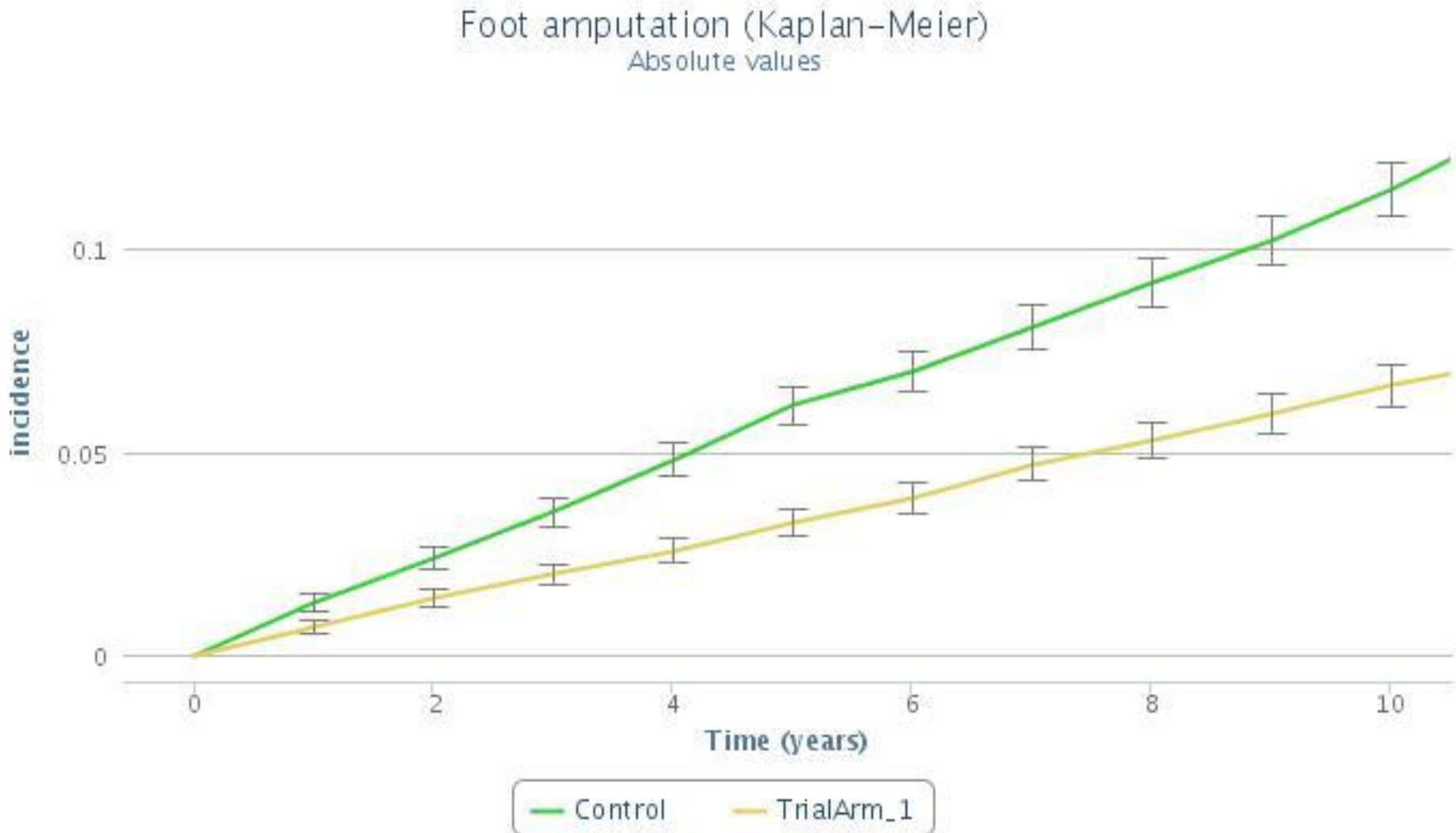


# *DM Group - MI Relative Risk Reduction 30% over 10 years but starts early*





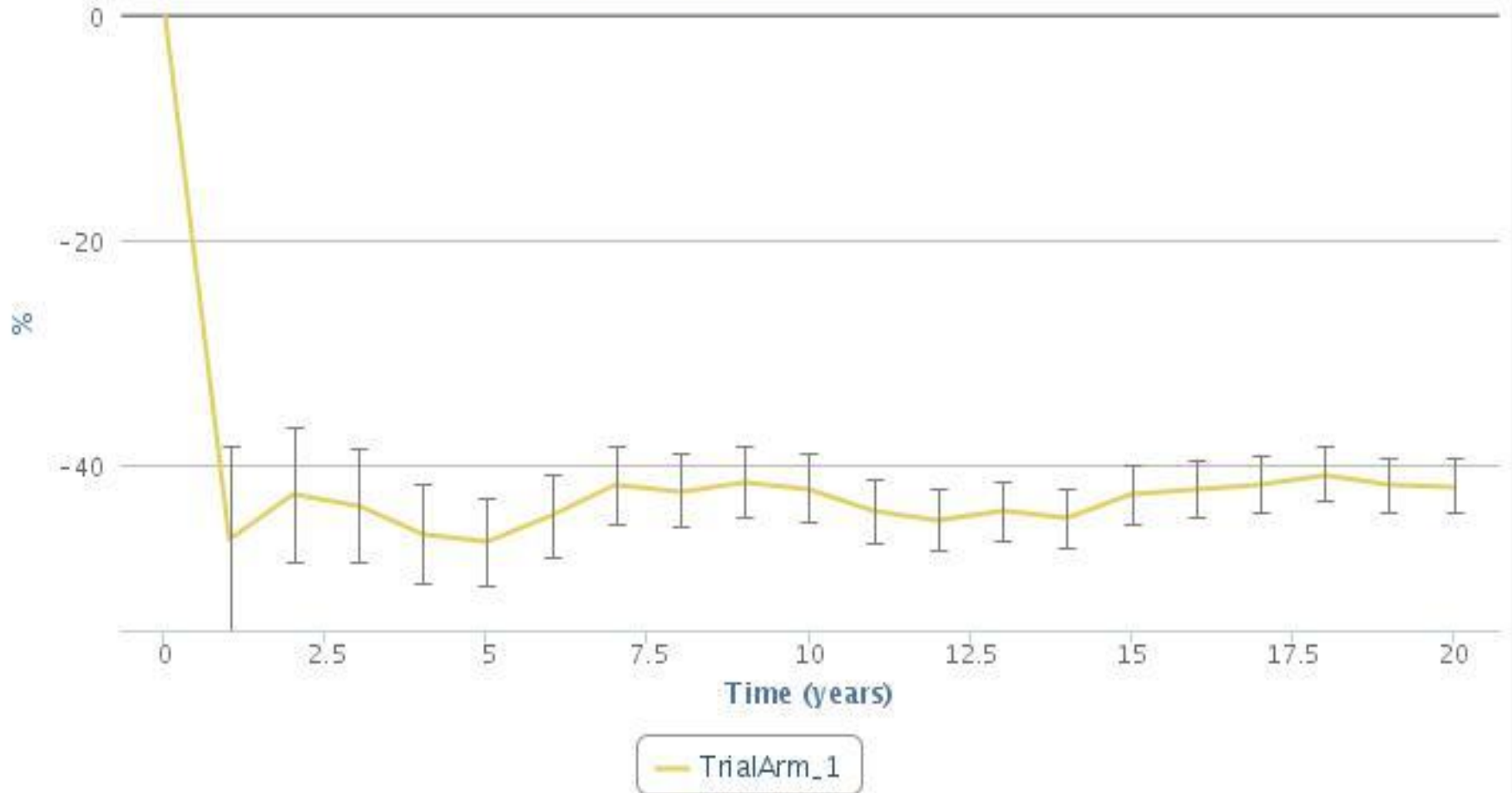
# *DM Group - Foot Amputation Absolute Risk Reduction 5% over 10 years*



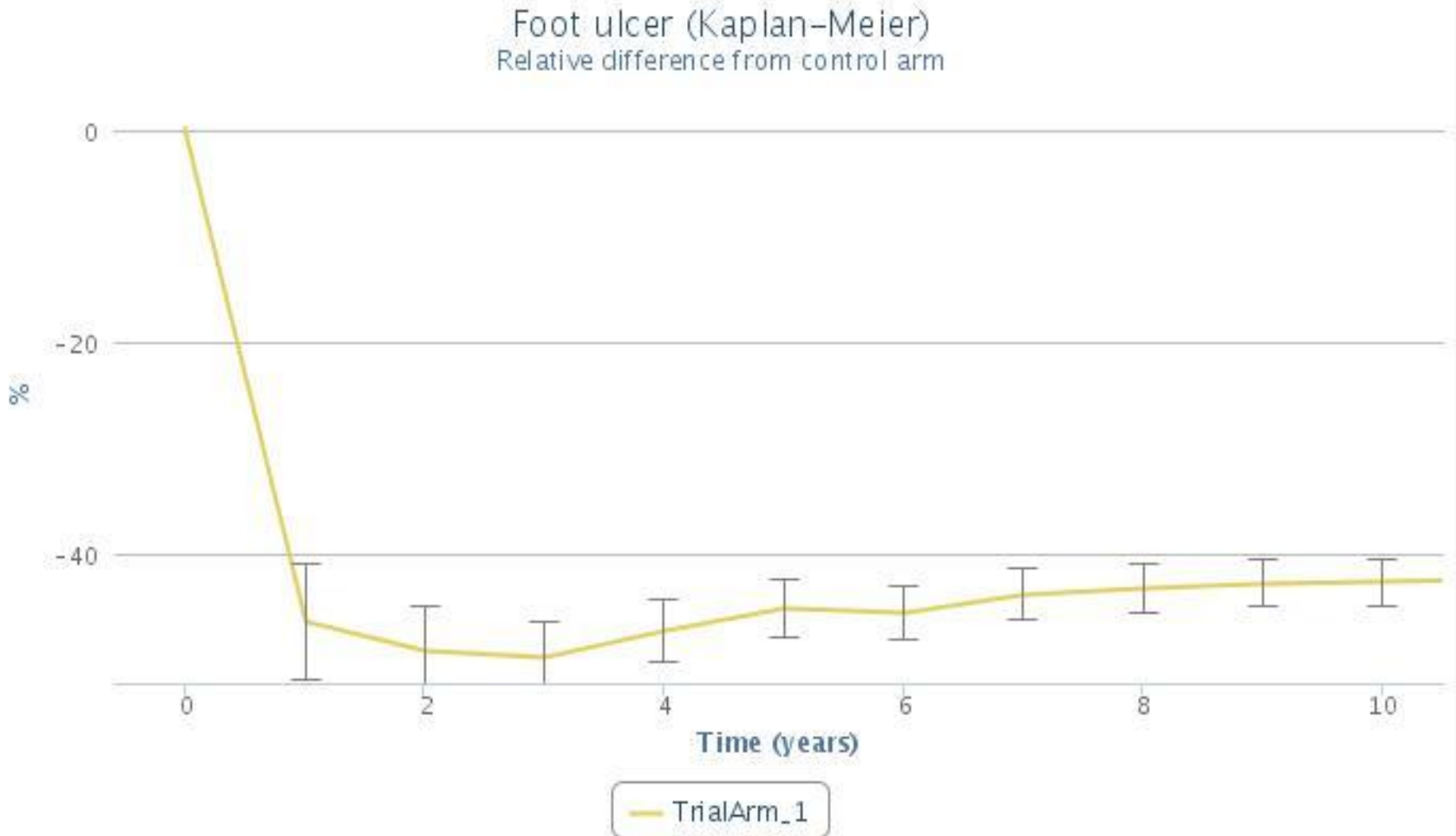
# *DM Group - Foot Amputation 40%*

## *Relative Risk Reduction over 2-20 years*

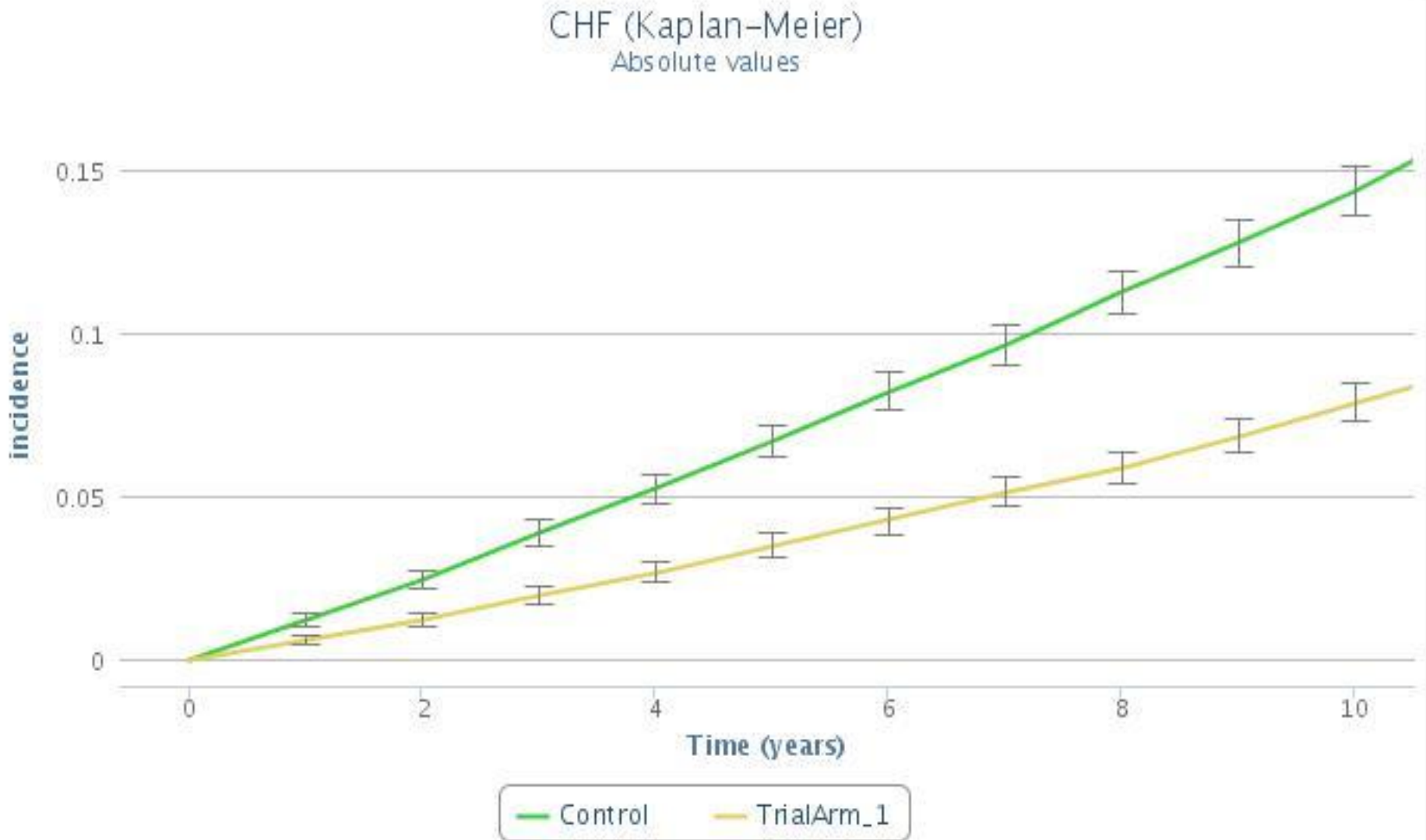
Foot amputation (Kaplan-Meier)  
Relative difference from control arm



# *DM Group - Foot Ulceration 40% Relative Risk Reduction over 2- 10 years*



# *DM Group - Heart Failure 7% Absolute Risk Reduction at 10 years*



# Using NNT's to Calculate Cost Benefit of PhARMD Outcomes

Disease Cohort	Clinical Outcome	NNT	Visits	\$Cost/ Visit (Avg cost)	Estimated 2 year Cost /Event*	Benefit/ Cost **
DM	MI	32 (29:36)	2-4	\$75-150 (\$112)	\$30,000	5.5:1
	CHF	31 (28:35)	2-4	\$75-\$150 (\$112)	\$40,000	7.6:1
	Foot Amp	35 (31:39)	2-4	\$75-\$150 (\$112)	\$81,000	13.8:1
	Foot Ulcer	18 (16:19)	2-4	\$75-\$150 (\$112)	\$13,000	4.5:1
	CHD Death	63	2-4	\$75-\$150 (\$112)		Priceless

Calculations for benefit: cost ratio used the max visits, the worst 95% confidence intervals

Ref: Population Health Management Volume 14, Number X 2011  
 Ref: [J Vasc Surg 2010;52:175-225](#)  
 Ref: [Diabetes Care 22:382-387, 1999](#)  
 ref: [J Bone Joint Surg Am. 2007 Aug;89\(8\):1685-92](#)

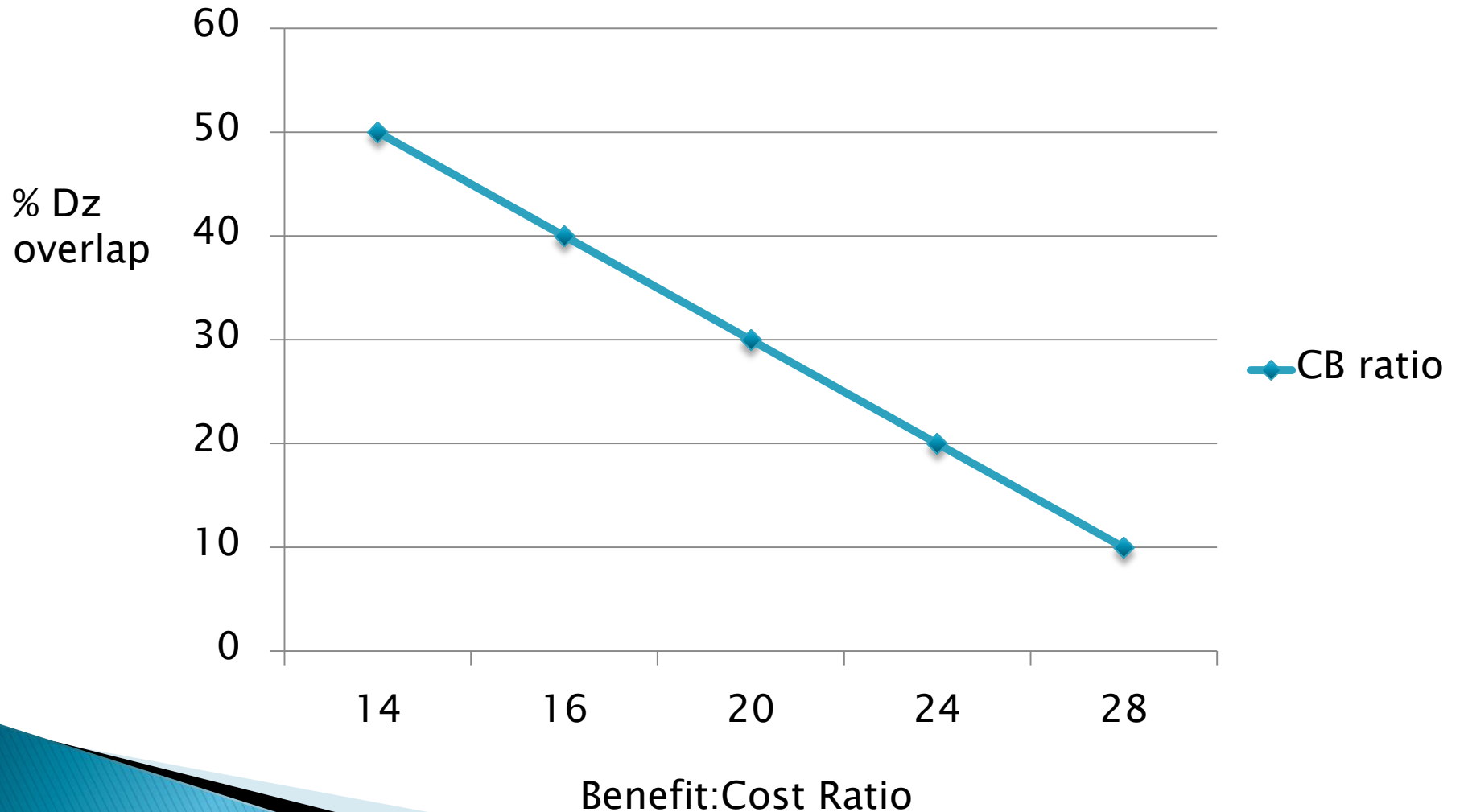
# *Aggregate Cost Benefit Analysis of PhARMD Outcomes*

- ▶ Important to remember that the described NNT's were achieved during the same 2-4 visits to the Clinical Pharmacist. Therefore Cost benefits of each individual sequela needs to be combined to give true ROI.

Max NNT	Max visits (4)	Cost MI	Cost CHF	Cost Foot Amp	Cost Ulcer	Total \$ Benefit	Total Benefit/cost
39	\$150	\$30K	\$40K	\$81K	\$13K	\$164K	28:1

- ▶ Even if one were to double or triple the time and cost of the Pharmacist for these interventions return on investment would exceed \$9 for every \$1 invested.
- ▶ Magnifies the importance of the Pharmacist having a more global scope of practice so they can manage multiple diseases simultaneously!

# Sensitivity Analysis Cost Benefit to Co morbidity Overlap



# *Future Endeavors*

Additional analysis of outcomes achieved examining patient variability including demographics and co-morbidities.

Additional analysis of outcome variability based on medications used, training and background of pharmacists and other demographic variables to identify strong practices.

Application of patient complexity and matched control groups of usual care to the economic and outcomes models.



# *Conclusions*

The VA's "PACT" Model has made significant progress since its roll out in mid-2010 with impressive gains in key areas.

In alignment with PCPCC documents there has been widespread application of Clinical Pharmacist in this model to perform Chronic Disease & Medication Management.

Creation and application of data collection and analytical tools are leading to a broad recognition of the benefits of Clinical Pharmacist to health outcomes achieved.

The consistency of outcomes achieved and impressive cost: benefits ratio represents a significant argument for more universal and widespread application of clinical pharmacist with a broad, global scope of practice in the health care system.

# CONTACT INFO

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