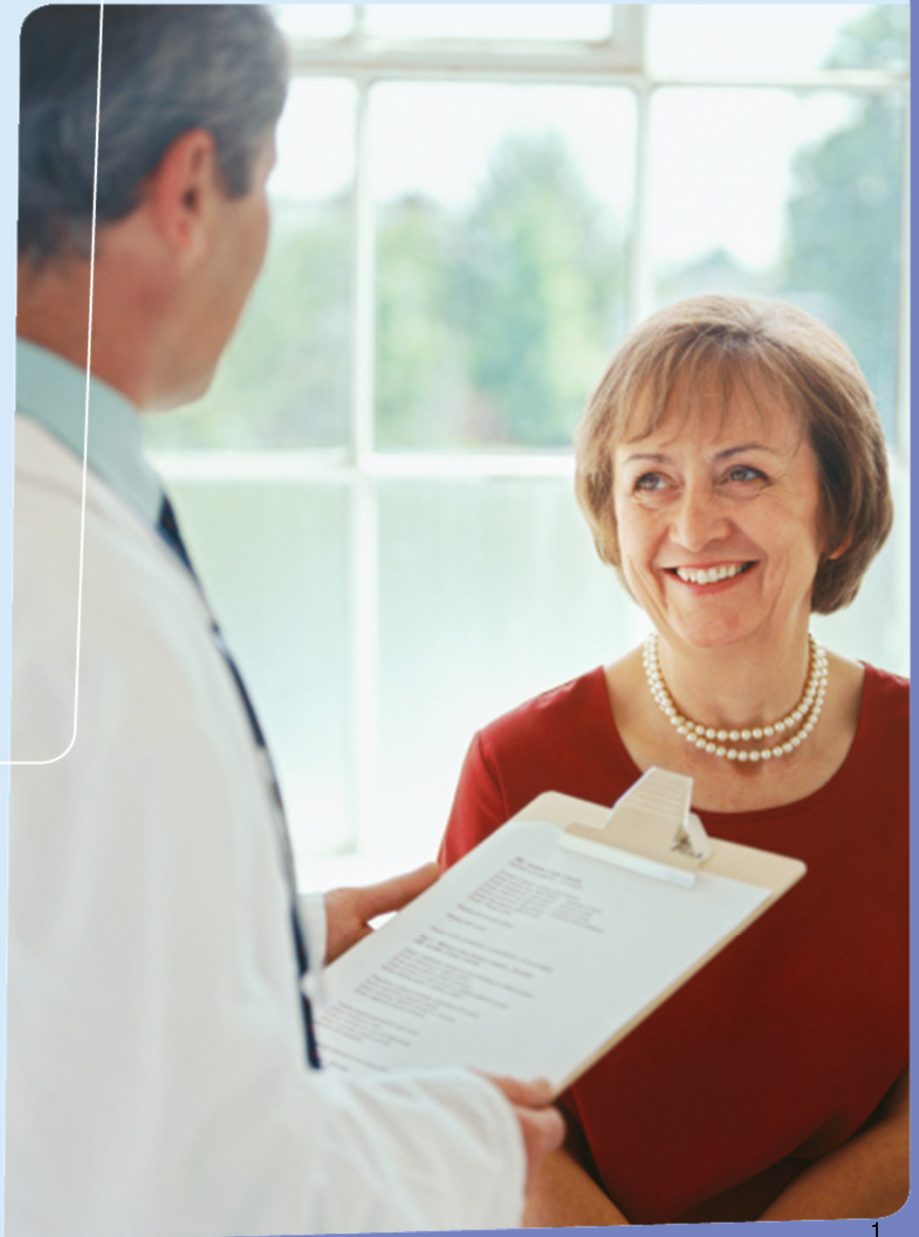


Virginia Patient Centered Primary Care Program

Presenter:
Dan Boltz
Network Director
Virginia Payment Innovation Programs



Program Administration Rules

For PCPs of the Practice = IM, FP, GM, Peds, Geriatrics

Products: ParPPO, HMO, Medicaid, Commercial, FEP, Self-Funded
(Medicare is excluded, Self-Funded exclusions by Executive Leadership approval only)

Attribution – Visit based for all products

Practice Level = Tax ID Level

Solo-Participation vs Medical Panels

- ✓ Practices w/ 7,500 attributed members may be its own Panel
- ✓ Practices < 7,500 attributed members will be combined into Medical Panels w/ other practices

Two Reimbursement Paths

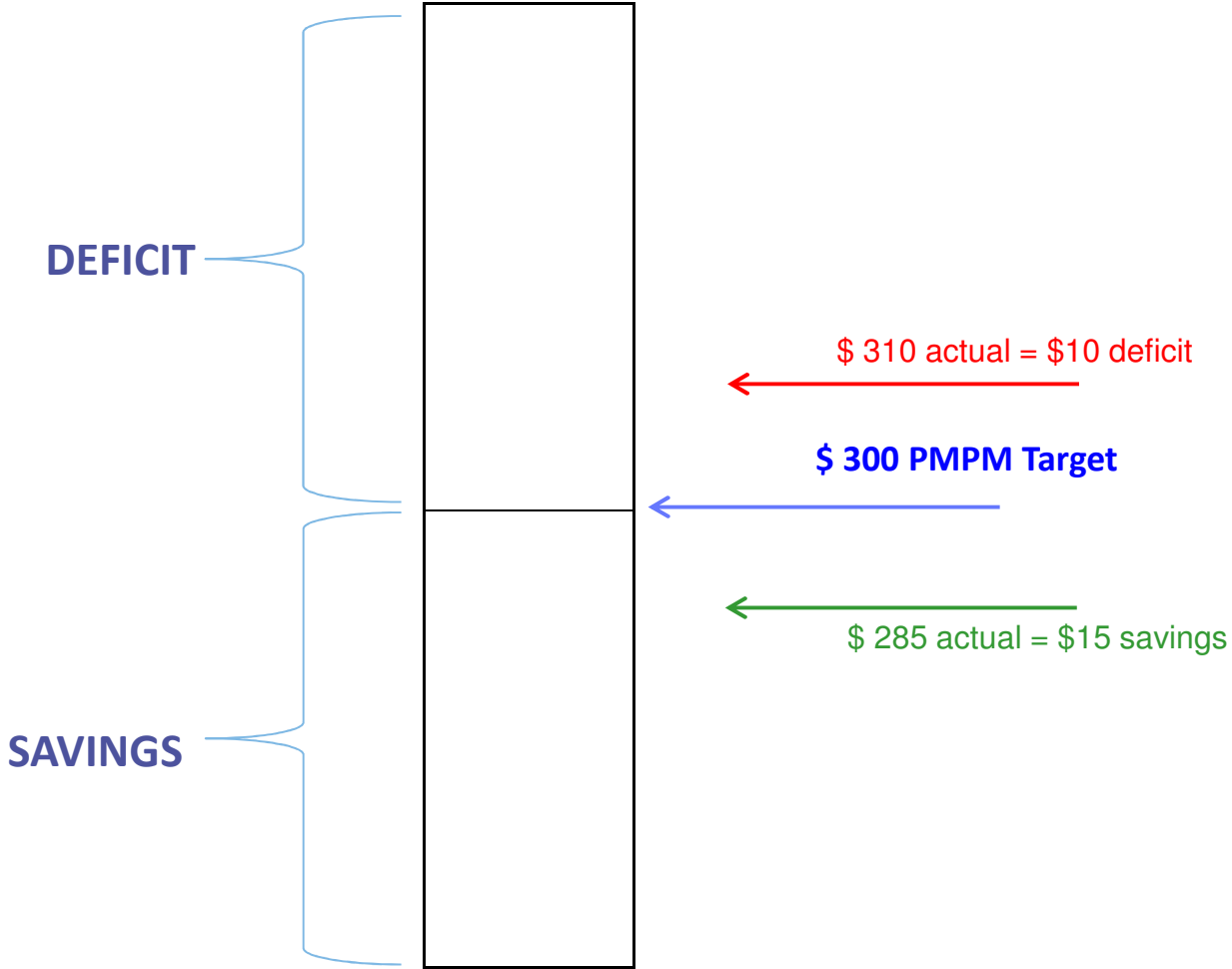
Care Management Fee

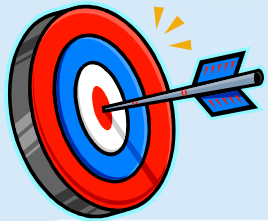
- PMPM paid monthly based on attributed members
 - Fee enhancement to E&Ms for early participants
- Reimbursement intended to help
 - Fund transformation costs
 - Care plan costs, registry maintenance, etc...

Shared Savings Opportunity

- Cost target is set based on historic total medical cost of a practice's attributed members... measured as a cost PMPM
- Total Medical Costs = PCP, Specialists, IP, ER, Rx, Lab, Imaging... "All costs"
- Risk Adjusted ~ set relative to patient acuity
- Adjusted for expected medical trends
- Year-End costs compared to target = savings or deficit
- Upside Only and Upside/Downside Options
- Provides greatest opportunity for additional revenue

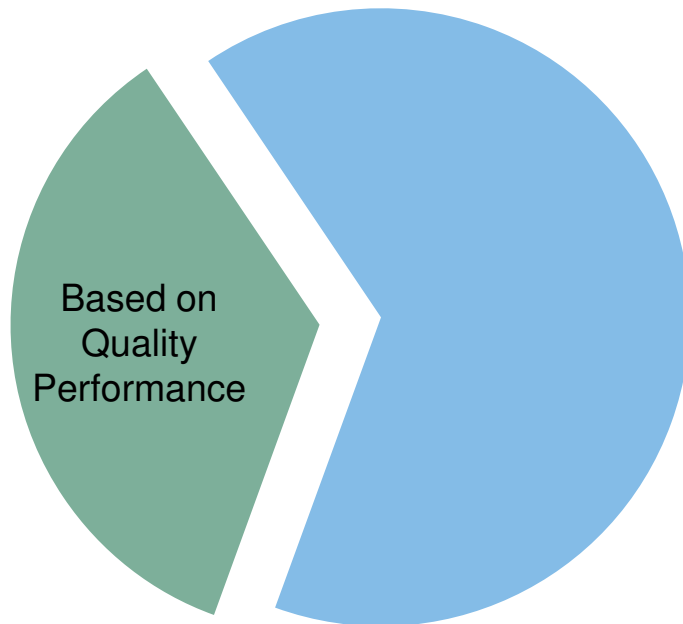
Shared Savings / Full Risk Illustration





Percentage of Savings Shared Driven by Quality & Utilization Results

Savings Size based on Cost Performance



➤ 32 Quality Metrics

- ✓ Preventative
- ✓ Care Management
- ✓ Adult & Peds

➤ Utilization Metrics

- ✓ Generic Dispensing
- ✓ Avoidable ER
- ✓ Ambulatory Sensitive Admissions

➤ Max Shared:

- ✓ 35% if Upside Only
- ✓ 50% if Upside/Downside

Keys to Success

Care Management Tools & Resources

Reports Available Online to Program Participants

Patient attribution reports	Care management reports	Resource utilization reports
Attribution list	Hot spotter report	ER view report
Detailed attribution list	Inpatient authorization report	Admission view report
No-longer-active list	Care opportunity report	

New to Report	Patient					Months On Report	Gaps in care	Prospective Risk		Readmission Risk	PCP	
	Name	ID	Gender	DOB	Phone			Score	Change		PCP	NPI
X	Last Name, First Name 1	AAASS00	M	01/01/70	(555) 555-1212	1	3	10.8	0.2	100%	Dr. John Doe	1528045770
X	Last Name, First Name 2	AAASS01	F	01/02/70	(555) 555-1213	2	3	10.8	0.2	100%	Dr. John Doe	1528045770

Patient		Risk Model	Risk Drivers	
Name	ID		Risk Driver 1	Risk Driver 2
Last Name, First Name 1	AAASS00	Chronic	Therapeutic monitoring medication	modifying anti rheumatic drug
Last Name, First Name 2	AAASS01	Readmission	modifying anti rheumatic drug	Therapeutic monitoring medication

Patient		Risk Drivers		Emergency Room Utilization		
Name	ID	Risk Driver 3	Risk Driver 4	Visit	Last Visit Dt	Last Visit Diagnosis
Last Name, First Name 1	AAASS00	New Episode of depression	New Episode of depression	1	2/1/2012	Congestive heart failure NOS
Last Name, First Name 2	AAASS01	Treatment for children with IURI	treatment for children with IURI	2	2/2/2012	Diabetes mellitus

Status	Measure	Patient			Primary Care Physician		Last Date of Service	Clinical Due Date	Mths this status
		Name	ID	Phone	Name	NPI			
Past Due	Breast Cancer Screening	Last Name, First Name 1	AAA88800	(555) 555-1212	Last Name, First Name 1	1528045770	5/31/2010	6/3/2010	1
Past Due	Cervical Cancer Screening	Last Name, First Name 6	AAA88805	(555) 555-1217	Last Name, First Name 6	1528045770	6/5/2010	6/8/2010	1

MMH+

WellPoint Members History

Search

Member

Patient History

Care Alerts

Labs

Top Problem List

Diagnosis Code	Description	No of Claims	Last Visit	Last Provider
4770	ALLERGIC RHINITIS DUE TO POLLEN	45	03/03/2	KRISHNA MUR
7862	COUGH	15	11/29/2	KRISHNA MUR
53081	ESOPHAGEAL REFLUX	10	11/02/2	HARMONY IMA
4778	ALLERGIC RHINITIS DUE TO OTHER ALLERGEN	8	10/07/2	

ER Visits

Date	Primary Diagnosis	Diagnosis Code	Description
10/25/2009	Y	486	PNEUMONIA, ORGANISM UNSPECIFIED
		4660	ACUTE BRONCHITIS



Medications - 29 Records

03/25/2010 thru 03/24/2011

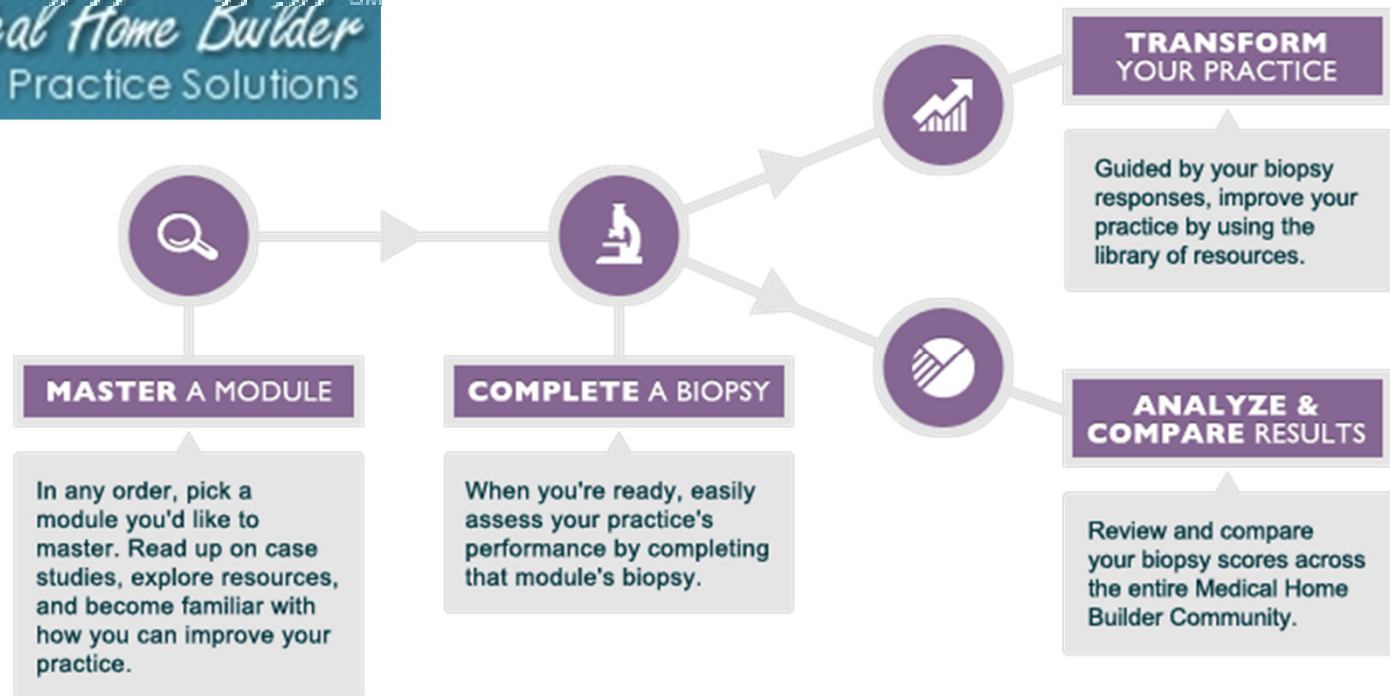
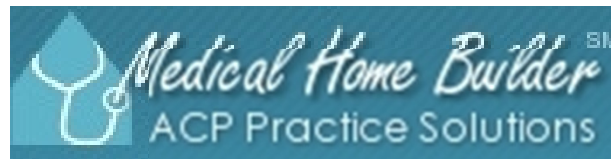
Fill Date	HDC	Drug Name/Dosage	Days Supplied	Prescribed By	Filled By	Refills Authorized Number	Refill Indicator	AWP	DAW	Subscriber Id
02/25/2011	00093725305	FEXOFENADINE TAB 180MG	30	SPARKMAN,PAUL	WALGREENS	0	REFIL	72.78	0	*****
02/18/2011	00591074905	OXYCOD/APAP TAB 5-325MG	2	PETTINE,STEFAN	WALGREENS	0	NEW	13.86	0	*****
02/18/2011	00591034905	HYDROCO/APAP TAB 5-500MG	2	PETTINE,STEFAN	WALGREENS	0	NEW	13.94	0	*****

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Access to Web-Based PCMH Resource

ACP Medical Home Builder tool



New roles created to support your transformation

Patient centered care consultant

Will analyze program reports, assist with transformation activities and identify care plan opportunities.

Clinical care liaison

Will support seamless coordination between physician and our Care Management team.

Engagement manager

Will provide orientation, training, technical support and help in developing progress in the program.

Social worker

Will collaborate with physician to provide mental health services with patient management.

Contract optimization advisor

Will provide operational support for provider contracts, assist with analyzing metrics, and encourage provider outreach.

Pharmacist

Will collaborate with physicians to provide clinical support with pharmaceutical management.

Provider network director

Will create contracts for patient-centered models and engage with providers.